



# Shared Horizons

U.S. - India Aviation Cooperation Program : “ A Partnership that Flies ”



## INSIDE

✦ Message from the Co-chairs

✦ Critical Success Factors for the Regional Connectivity Scheme

✦ Glimpses of 2018 U.S. – India Aviation Summit, May 9-11, 2018 at Mumbai

✦ Airport - Collaborative Decision Making (A-CDM) CONTROLLING CHAOS – SAVING ENVIRONMENT

✦ Expanding Aviation in the US and India

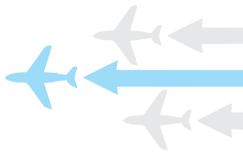
✦ Logistics Plus Connects Businesses to India from Around the World

✦ A Center of Excellence (CoE) Could Be a Game Changer for the Indian Aviation Industry

✦ Passenger Survey on Air Travel: On Time Performance and Inflight Wi-Fi most Valued

✦ Optimising Checkpoint Design from a 360 Degree Perspective

✦ Delhi presents exciting opportunities ahead for Long Haul LCCs expansion



## Glimpses of 2018 U.S. - India Aviation Summit, May 9-11, 2018 at Mumbai



(L-R) Honeywell's Ashwini Channan; Sandeep Bahl, ACP & Lokesh Srivastava from TAL during Aviation Summit



FedEx's Team with Vikram Mahajan, USISPF & Sundreys Sarup Logistics Plus at Summit



Harris Team members with Amb. Kenneth Juster during opening reception of Summit



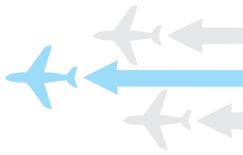
Neelu Khatri, ACP Co-chair (Industry) & President Honeywell Aerospace (India) during opening reception of Summit



Sanjay Malhotra, JEPL with JS Rawat, DGCA & Ayush Mani Tiwari BCAS at Summit



State Government of Maharashtra's officials with RN Choubey Secretary-MOCA at Summit



## Logistics Plus Connects Businesses to India from Around the World

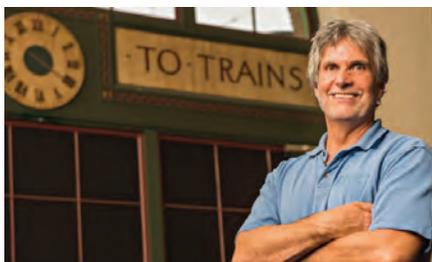
Logistics Plus India Pvt. Ltd. (aka LP India) is a leading India freight forwarder, project cargo manager, and global logistics company. LP India is an important division of the U.S.-based Logistics Plus Inc., which maintains its global headquarters at the historic train station in Erie, Pennsylvania. Logistics Plus, or simply LP as employees often call it, was founded by Jim Berlin, its current CEO, 22 years ago as a lead

over 500 employees operating in over 20 countries around the world. Despite its growth and diversification, GE Transportation is still a major client for the company. In fact, LP India has been playing a critical role in supporting the inbound, customs, and unloading aspects of importing these massive locomotives into the country as part of its well-publicized contract for 1,000 new units for Indian Railways.

“Sundreysh has assembled a very competent team for us in India,” said Mr. Berlin. “Thanks to his leadership over the past five years, LP India has become an important division for the overall company, and has really established Logistics Plus as a company that views logistics in, out and within India as critical to global supply chains.”

LP India solutions include air, ocean, ground or rail transportation, as well as warehousing, project cargo, customs, compliance, and total supply chain management. The division has acquired particular expertise serving the aviation and transportation industries. One of the more interesting projects LP India has successfully completed was two years ago when it played a major role in the logistics behind the construction of an important bridge in the Himalayan mountains of northern India between the cities of Sonprayag and Gaurikund. The bridge, constructed across Mandakini River, was completed in the record time of 30 days thanks, in part, to the logistical support LP India provided to the overall construction project.

“The site for the bridge posed many challenges,” said Mr. Sarup, managing director for LP India. “The history of floods demanded elaborate logistical



Jim Berlin, Founder & CEO of Logistics Plus Inc.

logistics provider for GE Transportation, a global manufacturer of equipment for the railroad, marine, mining, drilling and energy generation industries.

Logistics Plus has been doing business in India for nearly two decades, but five years ago, the company decided to make additional investments in the region with the creation of LP India. Sundreysh Sarup was selected to lead the new division as its managing director with headquarters in New Delhi. Over the past five years, Mr. Sarup has overseen rapid growth and expansion that now includes branch offices in Bangalore, Chennai, Jallander, Gurgaon, Mumbai, and Pune.

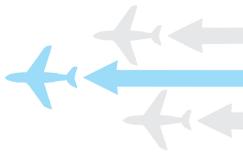


Logistics Plus Global HQ in Erie, PA USA

Today the company serves thousands of customers (including major companies like GE, Google, and WeWork) with



Ankush Rajurkar, COO for LP India, Jim Berlin, and Sundreysh Sarup, Managing Director for LP India



planning and execution. The logistics of transporting a bridge to Sonprayag 250 kilometers from Rishikesh was no simple matter. It took significant planning and great coordination to ensure all of the equipment and parts



Bridge-Building Logistics in the Himalayan Mountains of India

arrived to the job site on time and intact. I am very pleased the project was a success, which will most certainly give a boost to commercial activity within the region.”



Sundreesh Sarup says 'passion for excellence' is what sets LP India apart from other logistics companies

So what's next for LP India?

According to Mr. Sarup, the goal is to continue to grow by providing the company's signature 'passion for excellence' service in all aspects of supply chain and logistics. That includes

full support of the ACP and its many member companies. Mr. Sarup adds “What we like to say is that we put the “plus” in logistics by doing the big things properly, and the countless little things, that together ensure complete customer satisfaction and success.”



## Premier Logistics Solutions in India and around the World



### Ground & Rail Transport + Air & Ocean Freight Forwarding Project Cargo Logistics + Supply Chain Management

**Logistics Plus India Pvt. Ltd. is celebrating its 5th anniversary of operations in India.**

Today we have offices located in Bangalore, Chennai, Jalandhar, Gurgaon, Mumbai, and Pune. Logistics Plus<sup>®</sup> is more than just a local logistics company – we are a team of talented and caring professionals that share a passion for excellence, service, and community. Whether it is working as your 3PL or 4PL partner, our services include total logistics management, air and ocean freight forwarding, inland ground and rail transport services, project cargo and project management, import/export services, warehousing and distribution, global trade compliance services, and logistics and technology solutions.

All our offices are focused on making logistics – whether just an air shipment or managing the entire function for you – problem free and cost effective for our customers. Logistics Plus is ready to provide you with local, domestic, and global transportation and logistics services. Additionally, we'll show you how our people in India put the “Plus” in Logistics Plus by doing the big things properly, and also the countless little things, that ensure complete customer satisfaction and success!



 **Logistics Plus India Pvt. Ltd.**  
D – 102, 01st Floor  
Udyog Vihar Phase 5  
Gurgaon/New Delhi, India 122016  
Phone: +91.124.474.9200