Global Trade Compliance Introduction



August 1, 2019

Dear Logistics Professional:

My name is Adam Mook and I am the Director of Global Trade Compliance at Logistics Plus Inc. If you are unfamiliar with Logistics Plus, we are a leading worldwide provider of transportation, warehousing, fulfillment, global logistics, business intelligence, technology, and supply chain solutions. Erie, Pennsylvania is home to our global headquarters, with other office locations throughout the U.S. and around the world. For a complete overview of Logistics Plus, please visit our website: www.Logisticsplus.net

Global Trade Compliance continues to be an integral part of our customers' import/export business activities. In turn, the services that Logistics Plus offers related to international trade compliance have become a large segment of our service offering portfolio. Our Global Trade Compliance division consists of 12 team members, 5 of which are U.S. Licensed Customs Brokers.

A lot has happened in the world of global trade in just this past year. July 6th is the one year anniversary of the Section 301 China Tariffs. U.S. Customs and Border Protection (CBP) is inspecting more shipping containers at U.S. ports of entry and issuing more CF28/CF29 requests to importers than ever before. Correct HTS code classification is being heavily scrutinized among Customs Authorities in countries worldwide. On the export side, U.S. government agencies with jurisdiction over exports continue to enforce the law and administer penalties for illegal export activities every day.

Please take a moment to review the following information regarding our **Export Manual Development** services. Please feel free to share this information with your colleagues and business partners. If your organization is interested in learning more about all of our Global Trade Compliance solutions, you may contact me directly at any time. My team and I look forward to working with your company in an effort to ensure international trade compliance within your organization.



Sincerely,

Adam Mook

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Global Trade Compliance Solutions Overview



Logistics Plus® Customs & Compliance Solutions

- Global Trade Compliance
 Management
- Export Manual Development
- + Import Manual Development
- Harmonized System Commodity
 Classification



- + ECCN Classification and SNAP-R Export License Application
- + Free Trade Agreement Compliance
- + U.S. Customs Brokerage
- + Employee Training and Educational Seminars

We're here to help you succeed!









Export Manual Development





LOOKING TO EXPAND YOUR BUSINESS?

Logistics Plus can help! We developed export compliance manuals for clients across the U.S. Each is tailored to your products, services and export activities. The manuals include work instructions, flowcharts and audit self-assessment tools which create a playbook for all departments involved in export shipments, from quotation through shipping stages!

Contact Adam Mook today for details: (814) 464-1722 or adam.mook@logisticsplus.net



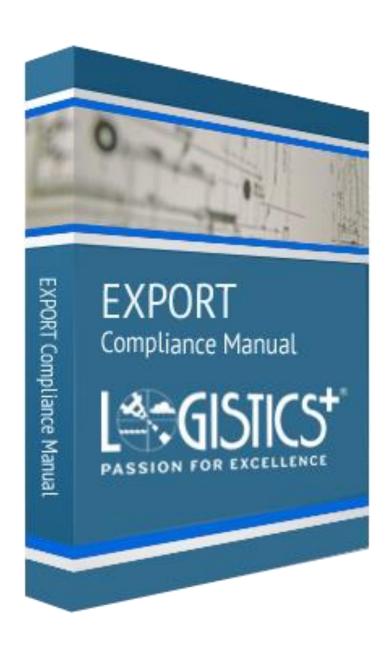


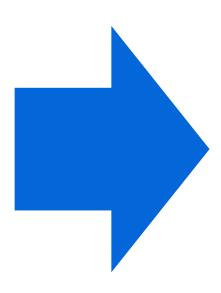




Export Manual Development







We're here to help you succeed!









Export Manual Development



Service Offered: EMCP Development & Written Export Compliance Manuals

<u>Why is this Important?</u>: The United States maintains a complex set of laws and regulations administered by several different agencies that govern the export and re-export of goods, technology and services from the U.S. In particular, these laws and regulations may require an export license in order to export certain products and technology and/or restrict the export of products or technology to designated destinations, end users and end uses.

An effective EMCP consists of many processes that connect and intersect. The connections and intersections must be planned, and then, clear directions must be given to those who are to follow the rules of the program. Without maps (instructions), chances are that personnel will all go in their own directions, leaving them vulnerable to getting lost on the way and chancing that key connections are missed, resulting in violations of the intended rules of the export program.

How Can We Help?: The Logistics Plus Trade Compliance Department Manager will create an EMCP equipped with a written export compliance manual tailored specific to your company's exported products and export activities. The creation of the EMCP stems from an initial visit to your company, on-going interviews and correspondence with personnel involved in the export process within the company, and a thorough review of your products commonly exported and the regulations that govern the export of those products. The written manual will serve as the day-to-day instructional work instruction for all employees in multiple departments that play a role in export transactions, from receipt of purchase order through shipment stages. Unlike other rarely referenced template based written manuals that collect dust on a shelf, Logistics Plus strives to provide the end result of a working document tailored to your company's needs with the purpose of serving as a frequently used desk resource.

How Much Does This Service Cost?: Pricing is dependent upon the magnitude of project scope. Some companies may already have an existing EMCP in place, or one that has been started, and simply needs some revising or tweaking. Other companies utilize Logistics Plus to create an EMCP from start to finish. Pricing also depends upon the complexity of your company's current export operations. The creation of an EMCP for a company that exports one product to one country a few times per year will be priced much less compared to an EMCP for a company that has multiple unique commodities that are shipped to various countries consistently throughout the fiscal year.

<u>What is the First Step?</u>: Contact Adam Mook, Logistics Plus Compliance Department Manager, at <u>adam.mook@logisticsplus.net</u> or 814-464-1722. Following a discussion of your project needs and work scope, Adam will prepare a formal proposal equipped with pricing for your team's review.







