Logistics Plus® is a leading 4PL provider and an experienced provider of dedicated logistics and supply chain management solutions. As a part of your team, we can look up and down your supply chain, identify the weakest links, and repair them to improve efficiency.
ABOUT LOGISTICS PLUS

WE’RE EXPERIENCED AND WELL RECOGNIZED

- Founded in 1996 by Jim Berlin to be a lead logistics provider for GE Transportation
- $300M+ privately held company headquartered in Erie, PA (USA)
- Many awards for entrepreneurship, growth and service excellence; and membership in many reputable organizations
OUR GLOBAL NETWORK

We have 450+ employees at 50+ locations in 20+ countries worldwide
North American international 4pl Solutions

We are LARGE and COMPREHENSIVE enough to satisfy any link in your North American or Global supply chain …

But we are still FLAT, NIMBLE and RESPONSIVE to meet your specific logistics challenges.
YOUR EXTENDED LOGISTICS DEPARTMENT

As a part of your team, we look up and down your supply chain, identify the weakest links, and repair them.

With our 4PL supply chain solutions, we can identify greater opportunities for savings in both money and time; and we do it all without increasing your staffing.

Let us take on your transportation headaches, while you focus on what you do best: producing and selling quality products!
HERE’S WHAT WE CAN DO FOR YOU

- Manage both domestic and international shipping
- Access a broad range of transportation services
- Document and simplify the logistics process for sites
- Oversee customs and compliance regulations
- Provide technology and business intelligence support
- Identify potential savings opportunities
- Implement cost savings projects
- Liaise between allocated carriers and shipping sites
- Resolve disputes raised by sites or carriers
- Audit freight invoices to ensure accurate billing
- Facilitate idea generation with our clients’ logistics team
- Test pilot special projects to determine effectiveness
- Anything else needed to add value to the partnership

June 29, 2020

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VALUE ACROSS ALL SUPPLY CHAIN DEPTHS

Scope of Logistics+ Services

Supply Chain Complexity

Less Complex

More Complex

Depth of Engagement

Services Required (Ex.)

Transactional
Open Marketplaces

Planned
Contract Carrier / 3PL

Managed
4PL / Extension of Logistics Dept.

Strategic
Order / Inventory / Supplier Management; Sourcing & Procurement

June 29, 2020
CAPABILITIES BASED ON ENGAGEMENT DEPTH

**TRANSACTIONAL**
- LTL or FTL Transportation
- Freight Forwarding
- Customs Clearance
- Project Cargo Services

**Example Goal:** Get the freight moved

**PLANNED**
- Annual Transportation Rate Agreements & Contracts
- Global Compliance and Licensing

**Example Goal:** Automate decision making & remain fully compliant

**MANAGED**
- Onsite Logistics Support (4PL)
- Warehousing & Fulfillment
- FPA Services
- Business Intelligence
- Freight Bill Auditing
- Inventory Control

**Example Goal:** Gain global visibility & control tower capabilities

**STRATEGIC**
- Custom Technology Solutions
- Financing
- PO Management
- Supplier Management
- Furniture, Fixtures & Equipment Logistics

**Example Goal:** Virtualize the business
Our capabilities for current 4PL clients

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4PL CASE STUDY: FURNITURES, FIXTURES, & EQUIPMENT

Managing end-to-end supply chain for a global co-working / office space provider

- Designers order items from an online catalogue; items are shipped from a HUB to various Locations.
- Items are procured and imported from global Suppliers.
- Procurement & Imports
- Distribution & Installation
4PL CASE STUDY: GLOBAL INDUSTRIAL MANUFACTURER

Managing two legs upstream for a Fortune 100 client

Tier 1 Suppliers send production inputs to USA

Tier 2 Suppliers send raw materials to China

Tier 1 Suppliers

Tier 2 Suppliers

USA

CHINA

CLIENT FACILITIES

TIER 2 SUPPLIERS

TIER 1 SUPPLIERS

INBOUND

OUTBOUND
4PL CASE STUDY: SMART PHONE PRODUCT LAUNCHES

Managing the global supply chain for a top consumer technology company
4PL CASE STUDY: COMPLETE EOR & IOR PROCUREMENT

LP buys direct from sellers and consolidates shipments in the US

LP IOR imports on behalf of client (we are the importer of record)

LP IOR ships Door-to-Door

FINAL DESTINATION

LP CAN BE EOR AT ORIGIN, IOR AT DESTINATION, OR EVEN PERFORM THE PROCUREMENT
Our technology is world-class

MyLogisticsPlus™ is our custom-built portal, personalized to meet our clients’ specific visualization, reporting, and usability requirements, and provide extended functionality (via Desktop PC and Mobile App).

- **CargoWiseOne**: Our integrated global logistics and back office platform for freight forwarding, tracking, customs clearance, warehousing (WMS), accounting, and more.
- **eworldplus™**: Our client-facing web portal that’s integrated with CargoWise One to provide real-time global shipment quoting, cargo tracking, warehousing, and more.
- **eshipplus™**: Our proprietary North American transportation management system (TMS) designed to be extremely flexible and user-friendly for quoting, tracking, booking, and more.
- **Qlik**: Business Intelligence (BI) and analytics powered by Qlik® - an 8-year Gartner Magic Quadrant platform.
- **eworldplus™**: Custom-built mobile warehousing and transportation app for iPhone and Android.
- **Seamlessly integrated eCommerce pick, pack and ship fulfillment capabilities, powered by VeraCore®.**
- **Customized, turnkey management system for the Furniture, Fixtures & Equipment industry.**
END TO END SUPPLY CHAIN VISIBILITY

Logistics Plus® offers a full suite of user-friendly BI tools that are reflective of specific customer requirements.

Our custom **analytic solutions** cater to the exact specifications and requirements of our clients rather than having a standard “out of the box” solution.

By using **predictive analytics**, we help businesses budget and plan by utilizing existing data to forecast and anticipate future events.

Our **custom reporting** abilities begin with raw data and end with digestible, useful information to help our clients to find savings opportunities.
Capturing data points across the globe

By tracking milestones and the progress of each shipment, we are able to identify specific pain points in a supply chain.

Logistics Plus captures data points regarding the physical movement of shipments across the globe. Our control tower capabilities find the root cause of supply chain disruptions so our clients can readjust their expectations or change their processes in a specific country.

By offering the flexibility of tracking one unique shipment, or analyzing multiple shipments on an aggregate level, our control tower capabilities allow our customers to gain a better perspective on all shipment activities.
Total Logistics Management

It’s what we do!
LET US IMPROVE YOUR GLOBAL SUPPLY CHAIN EFFICIENCY!

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THANK YOU!

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