# **Company Fact Sheet**

Logistics Plus® is a leading worldwide provider of transportation, warehousing, fulfillment, global logistics and supply chain solutions.



## **Company Milestones**

**1996** - Logistics Plus CEO Jim Berlin was given a one-year, three-person purchase order to help manage domestic inbound logistics for GE Transportation Systems (GETS) in Erie, PA

**1997** - GETS asked Jim and his staff of five to assist with their newly developed Mexico supplier shipments

**1998** - GETS places some of the Logistics Plus 15 team members in their sourcing offices in the Czech Republic, Poland and Russia

**1999** - Logistics Plus expands to India, China and Indonesia and begins offering services to other customers and other industries

**2004** - Through sustained, organic growth the company reaches 100 employees with offices in twelve countries and over 200 customers

**2011** - Logistics Plus acquires Horizon Logistics adding additional talent and customers to the company, with locations in Irving, TX, Lexington, NC, and San Francisco, CA

**2015** - New <u>www.logisticsplus.net</u> website launched.

**2016** - Logistics Plus celebrates its 20<sup>th</sup> anniversary!

**2017** - Logistics Plus enjoys record revenue growth and expansion.

**2021** – Today, as we celebrate our 25<sup>th</sup> anniversary, we have over 50 offices in 30 countries, almost 1000 employees, \$330M+ in annual revenue, and over 2,000 very satisfied customers across many industries.

## **Company Profile**

Logistics Plus Inc. provides freight transportation, warehousing, global logistics, and supply chain solutions through a worldwide network of talented and caring professionals. Founded in Erie, PA by local entrepreneur, Jim Berlin, 25 years ago, Logistics Plus has annual sales surpassing \$330M and has been repeatedly recognized as one of the fastest-growing transportation and logistics companies in the country. GE Transportation, our very first partner, tops a list of loyal customers that span a variety of industries, including Energy, Manufacturing, Assembly, Heavy Industrial, Wholesale, Technology, and many others.

Working as a 3PL or 4PL partner, Logistics Plus® offers simple, reliable, and affordable solutions, including less-than-truckload (LTL), truckload brokerage, air and ocean freight forwarding, warehousing and distribution, project cargo, import/export, and global trade compliance services. We're the company that handles supply chain challenges from start-to-finish by doing what other logistics companies either can't or won't do. With a strong passion for excellence, our employees put the "plus" in logistics by doing the big things properly, and the countless little things, that together ensure complete customer satisfaction and success.

## **The Logistics Plus Network**

The Logistics Plus® network includes offices, warehouses, and agents located in Erie, PA; Aurora, CO; Buffalo, NY; Chicago, IL; Chino, CA; Cincinnati, OH; Cleveland, OH; Dallas, TX; Dayton, NJ; Des Moines, IA; Fort Worth, TX; Haslet TX; Houston, TX; Laredo, TX; Lexington, NC; Los Angeles, CA; Miami, FL; New York, NY; Olean, NY; San Francisco, CA; Australia; Belgium; Brazil; Canada; China; Colombia; Czech Republic; France; Germany; India; Indonesia; Japan; Kazakhstan; Kenya; Libya; Mexico; Netherlands; Poland; Saudi Arabia; Taiwan; Turkey; UAE; Uganda; Ukraine; and United Kingdom.

#### **Awards**

- 2022 Multichannel Merchant Top 3PL (5th Year)
- 2021 Inc. 5000 List for Fastest-Growing Private Companies (7th Time)
- 2021 Supply & Demand Chain Top Supply Chain Projects Award (5th Time)
- 2021 Inc. magazine Best Workplaces Editors' List
- 2021 Transport Topics Top Freight Brokerage Firm & Warehousing Firm
- 2021 Certified Great Place to Work (4<sup>th</sup> Year)
- 2020 FORTUNE Best Medium Workplaces List (2<sup>nd</sup> Year)
- 2020 SupplyChainBrain Great Supply Chain Partner (2nd Time)
- 2020 Global Trade America's Top 50 3PL Providers (2<sup>nd</sup> Year)
- 2017 Smart Business "Smart 50" Honoree
- 2016 Approved 3PL in the Amazon Solutions Provider Network
- 2015 DisruptErie Social Impact Entrepreneur of the Year
- 2014 DevelopErie Employer of the Year Award (non-manufacturing)
- 2011 Most Admired CEOs by Manufacturer and Business Association
- 2010 American Hear Association Gold Seal "Start/Fit-Friendly Company"
- 2007 Wall Street Journal Top Small Workplaces Award Finalist
- 2007 Inner City 100 Company
- 2005 Ernst & Young Regional Entrepreneur of the Year Award and Hall of Fame















## **Our Solutions**

Across the country to around the world, Logistics Plus® solutions encompass your entire supply chain.

## **Corporate Contacts**

Jim Berlin - CEO and Founder
Yuriy Ostapyak – COO
Fred Rizzuto – President
Gretchen Seth - SVP, International
Joe Santone - SVP, Domestic
Frank Knafelz – SVP, Whse/FF&E
Emile Zafirov – CIO
Peg Adams - CFO
Rafael Pignataro- General Counsel
Robert Hallberg - VP, Dom. Ops.
Scott Frederick - VP, Marketing & LTL
Craig Warnshuis – Dir. Dom. Ops.
Danny Yunes – Dir. Global Ops/Strategy
Bahadir Erdil – Dir. Global Projects

## **Global Headquarters**

Logistics Plus Inc. 1406 Peach Street Erie, Pennsylvania 16501 USA 1.814.461.7600

For a complete list of locations and our global employee directory, please visit: www.logisticsplus.com/directory

## **Contact Information**

quotes@logisticsplus.com marketing@logisticsplus.com nadops@logisticsplus.com pricing@logisticsplus.com

## www.logisticsplus.com 1.866.LOG.PLUS

(1.866.564.7587)



## **Logistics & Supply Chain Solutions**

#### **LTL Freight Solutions**

Standard & Guaranteed, Trade Show, Cross-Border US/Canada/Mexico, eshipplus™ Freight Management Tools

#### **Truckload Solutions**

Dry Van, Flat Bed & Refrigerated, Expedited & Exclusive Use, Cross-Border US/Canada/Mexico, Rail & Intermodal, Domestic Air & Ocean

### Warehousing & Fulfillment

Inbound & Outbound Turnkey Process, Clean, Secured Facilities, Inventory Management. Pick, Pack, Ship, Order Entry & Reporting

### **International Freight Forwarding**

Import & Export Services, Air Freight Forwarding, Ocean Freight Forwarding (FCL & LCL), Customs Clearance & Trade Compliance, eworldplus™ Cargo Management Tools

## **Project Cargo & Break Bulk**

Over Dimensional and Heavy Cargo, Warehousing and Crating, Vendor Management, On-site Delivery Scheduling, Customs Clearance & Trade Compliance

#### **Customs Brokerage & Global Trade Compliance**

Licensed Customs Brokerage, Compliance Consulting & Training, Free Trade Agreement Compliance & Audits, Duty Drawback and Customs Valuation

#### **Supply Chain & Technology Solutions**

4PL & Supply Chain Consulting, Dedicated On-Site Resources, Linguistics Solutions, Industry-Specific Solutions, Tracking & Compliance Tools, AS/ISO Certification, Global Supply Chain Control Towers

## **Licenses & Memberships**

- FMCSA Broker Certificate MC# 351651
- C-TPAT certified (SVI Number: ac714150-9a4c-414a-9a17-ff8f247bb8be)
- SmartWay certified
- SIC: 421,422,423 NAICS: 4841,4842,4881,4882,4883
- Member of International Air Transport Association (IATA)
- Member of Transportation Intermediaries Association (TIA)
- Member of WCA, network of independent freight forwarders
- Member of IFLN network of specialized freight companies







