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Jim Berlin Logistics Plus 1406 Peach St Ste 3 Erie, PA 16501-1879

August 6, 2019

Dear Jim Berlin:

Welcome back to the most exclusive club in business! On behalf of all of us at *Inc.*, I am delighted to inform you that Logistics Plus has earned the position of 2857 on the 2019 Inc. 5000.

As you know, every year *Inc.* recognizes the fastest-growing private companies in America. This year, the winners have, once again, placed the bar very high. Companies that made the list, on average, have grown sixfold since 2015. During a stretch when the economy grew around 12 percent, that's a result most businesses can only dream of.

But you've lived that dream before. This is your 5th time on the Inc. 5000, which is a truly extraordinary accomplishment. Needless to say, making the list gets harder every year as your starting base grows. Of the tens of thousands of companies that have applied to the Inc. 5000 over the years, only a fraction have made the list more than once. A mere four percent of companies have made the list 5 times.

Congratulations to you and your team. You should be proud of all Logistics Plus has achieved to date.

I hope I'll have the chance to meet you at the Inc. 5000 Gala in Phoenix, Arizona, this October. You've earned the right to celebrate!

Sincerely,

James Ledbetter Editor in Chief, Inc. Media