



**BUILT FOR WHAT'S NEXT**  
**WHEN THE WORLD CHANGES, LOGISTICS PLUS DELIVERS!**







# INTRODUCTION

PASSION FOR EXCELLENCE



# EXPERIENCED AND WORLD-CLASS



## WE HAVE THE PEOPLE, EXPERIENCE, AND TECHNOLOGY.

- Founded in 1996 by Jim Berlin to be a lead logistics provider for GE Transportation
- 1,400+ employees with offices/warehouses in over 50 countries
- Privately held company with annual global sales approaching \$1 billion







# THE PLUS IN LOGISTICS

## LOGISTICS

The process of planning, implementing and controlling the efficient, cost-effective flow of raw materials, in-process inventory, finished goods and related information from the point of origin to the point of consumption for the purpose of conforming to customer requirements.

## PLUS

The “plus” in Logistics Plus is doing big things properly, and the countless little things, that together ensure complete customer satisfaction and success, including handling supply chain challenges from start-to-finish, and by doing what “the other guys” can’t or won’t do.





# WE ARE CONTINUALLY ADAPTING TO CHANGE

1996

Logistics Plus is founded by Jim Berlin when he was given a one-year, three-person purchase order for \$120,000 to manage inbound logistics for GE Transportation (now Wabtec Corp.)



GE Transportation  
a Wabtec company

2001

The Logistics Plus team heroically rallies after 9/11 by coordinating the first air charter from Europe to the U.S. post-attack to keep our clients supply line running.



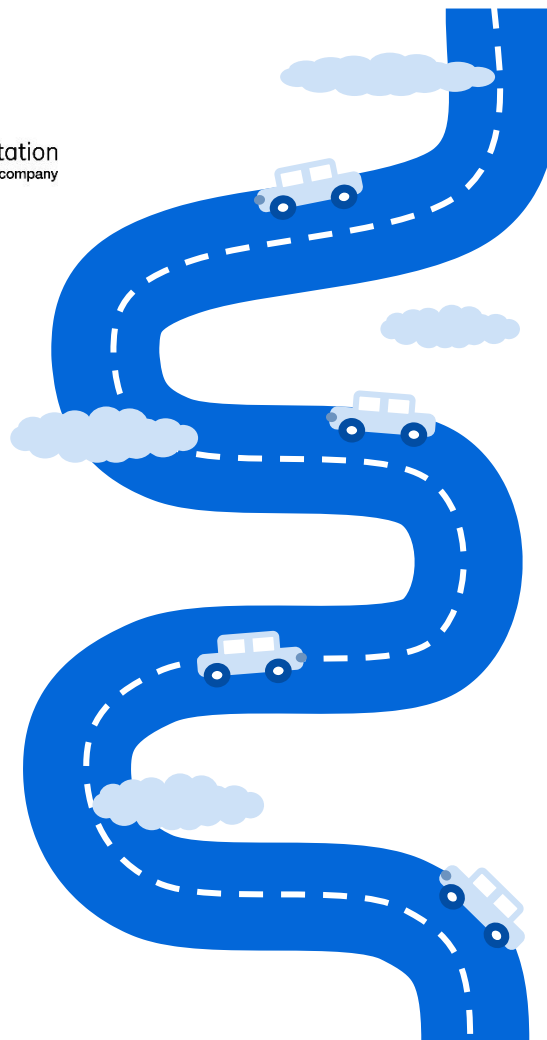
2011

Logistics Plus acquires Horizon Logistics, with offices in Texas, North Carolina, and California, adding additional freight forwarding and solar industry experience to the company.



2016

Logistics Plus on-boards WeWork as a global client. LP would build out a global FF&E network that helped WeWork open almost 2,000 new offices in 30 countries within four years.



2018

After a successful pilot program in the U.S., Google signs Logistics Plus to a long-term global contract to help bring its consumer products (Pixel, Nest, Speakers) to global markets.



2020

The LP Medical division is formed at the start of the COVID pandemic to source, warehouse, and distribute millions of pieces of PPE to organizations worldwide.



2023-24

Logistics Plus acquires Netherlands-based company Jan Krediet to expand its European footprint and operations. Jim Berlin is one of 18 global business leaders named to the special Business Advisory Council (BAC) for Ukraine.



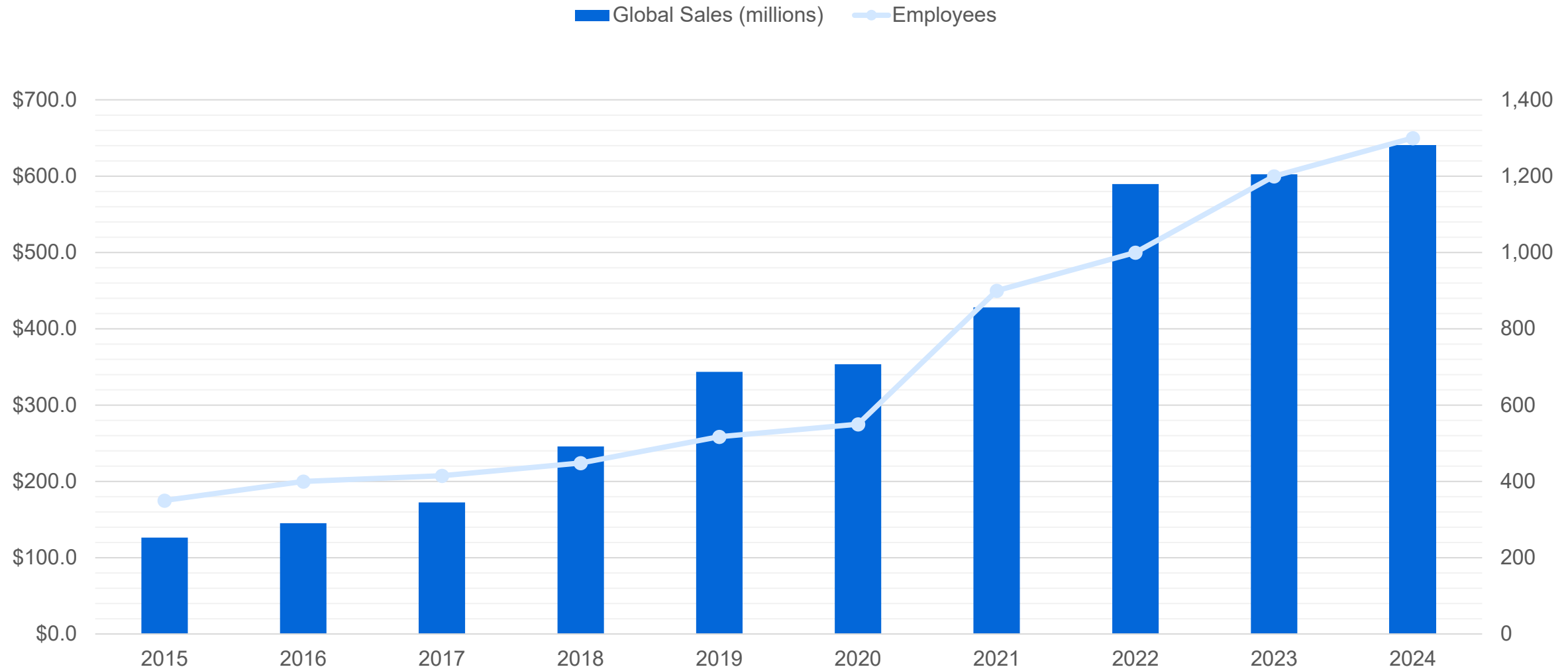
2025

Logistics Plus acquired Chicago-based LoadDelivered Logistics, greatly expanding its North American freight brokerage capabilities.





# OUR ONLY COMPANY MISSION: GROWTH







# WE HAVE GLOBAL SCALE



Over **75,000 TEUs** managed annually worldwide.



Over **12 million tons** of airfreight managed annually worldwide.



Over **600 thousand** parcel, LTL and truckload shipments managed annually.



Over **12 million square feet** of global warehouse space.





 LP Owned & Operated

 Trusted Partner



**OUR GLOBAL FOOTPRINT IS COMPREHENSIVE**





# CULTURE & SUSTAINABILITY

SHARED VALUES, BELIEFS, & ATTITUDE.





# A GREAT WORKPLACE

**Inc. Best  
Workplaces**

**Great  
Place  
To  
Work®**

**Inc.  
Best in  
Business**



Logistics Plus has been certified as a Great Place® to Work the past six years and a top medium workplace the past two years.

welcoming sense special strong together  
genuine love team care cares good personal growth nice  
new coffee amazing atmosphere friendly grow shop owner  
best gym give appreciate family people lp laid coworkers  
better opportunities jim free job able ceo time dress  
opportunity lunch little encourage unique own help truly





# WE CELEBRATE OUR GLOBAL DIVERSITY

-  Fifty country flags fly on top of our global headquarters in Erie, PA.
-  Each flag represents the nationality of one of our employees (we have more than 50).





# PLASTIC NEUTRAL SINCE 2020



- Logistics Plus is helping **Ocean Integrity** remove **thousands of tons** of plastic waste from our oceans every year.
- We have received **plastic neutrality certification** each of the past five years.
- Logistics Plus has supported the removal of **8.2 million pounds** of plastic waste over five years!
- Logistics Plus also provides logistical support to Ocean Integrity and has purchased thousands of recycled pallets for its own warehouses **made from plastic waste**.
- Members of the **SmartWay Transport** Initiative since 2010 with the goal of reducing our impact on the environment.
- In the last reported rankings, we were tied among all partners for managing the **lowest amount of CO2 emissions/mile**.
- Total partnership **savings of 248.9 million barrels of oil**, \$33.4 billion in fuel costs and 119 million tons of air pollutants.





# SMARTWAY TRANSPORT TOP PERFORMER



In the most recent rankings on the EPA SmartWay Transport Partners website, Logistics Plus ranks among the top 42 partners (out of 4,000) with the lowest CO2 emissions per mile.



										Grams per Mile					
Carrier Fleet Name	Mode	SmartWay		Fleet	SCAC	MCN	US DO	Canadian	NSC	g/m CO2		g/m NOx		g/m PM	
		Ranking	Type							Rank	CO2	Rank	NOx	Rank	PM
1387431 ONTARIO INC O/A SUN TRANSPORTATION SYST	Logistics	Truck	F	SUFB	586040	1582731			157081184	1	150	1	1.25	1	0.0025
BTX Global Logistics	Logistics	Mixed	F	BTXE	461607	2230954				1	150	1	1.25	1	0.0025
Benchmark Trade Solutions Inc.	Logistics	Truck	F	BMKL		224241				1	150	1	1.25	1	0.0025
BlueGrace Logistics LLC	Logistics	Truck	F	BGLF	304386	2222378				1	150	1	1.25	1	0.0025
Bolloré Logistics USA: Bolloré Logistics USA	Logistics	Truck	F	BLUV		2238463				1	150	1	1.25	1	0.0025
Champagne Logistics: CPGD	Logistics	Truck	F	CPGD	832990	2430627				1	150	1	1.25	1	0.0025
DHL Global Forwarding	Logistics	Truck	F	DMAL	193047					1	150	1	1.25	1	0.0025
EA Logistics: ELOA	Logistics	Truck	F	ELOA	308894	2923651				1	150	1	1.25	1	0.0025
Expeditors International	Logistics	Truck	F	EXDO	16947	2212426				1	150	1	1.25	1	0.0025
Express Transport America Logistics	Logistics	Truck	F	EXTO	838690	1201791				1	150	1	1.25	1	0.0025
FedEx Supply Chain: Managed Transportation	Logistics	Mixed	F	FXYC	153564	2211853				1	150	1	1.25	1	0.0025
Flat World Supply Chain	Logistics	Truck	F	FWSH	611294	2239775				1	150	1	1.25	1	0.0025
FreightPlus: FreightPlus	Logistics	Truck	F	ANIC	260569	2215994				1	150	1	1.25	1	0.0025
GEODIS: 30284112	Logistics	Mixed	P	GEOT	151786	786342				1	150	1	1.25	1	0.0025
GHC Services, Inc.	Logistics	Truck	F	GHAT	692682	2245357				1	150	1	1.25	1	0.0025
Geodis Transportation Solutions, LLC	Logistics	Truck	F	G TSA	1038258	3282985				1	150	1	1.25	1	0.0025
Harte Hanks Logistics: Harte Hanks Logistics	Logistics	Truck	F	HHKT	163536	317384				1	150	1	1.25	1	0.0025
Hub Group: Logistics	Logistics	Truck	F	UYSN	179407					1	150	1	1.25	1	0.0025
ICAT Logistics, Inc	Logistics	Mixed	F	ICAO	468137	2231305				1	150	1	1.25	1	0.0025
Innovative Logistics Services Inv	Logistics	Truck	F	INNL	298772	2222089				1	150	1	1.25	1	0.0025
Integrated Merchandising Solutions	Logistics	Mixed	F	IGIF	847943	2480593				1	150	1	1.25	1	0.0025
LI Group	Logistics	Truck	F	LIAG						1	150	1	1.25	1	0.0025
Logistics Plus, Inc.	Logistics	Truck	P	LGPL	351651					1	150	1	1.25	1	0.0025
NVC Logistics Group	Logistics	Truck	F	NVCP	207505	183892				1	150	1	1.25	1	0.0025
PNG Worldwide, LLC	Logistics	Mixed	F	PNGW	653140	2242713				1	150	1	1.25	1	0.0025
Pandion, Inc	Logistics	Truck	F	P NDB		3735986				1	150	1	1.25	1	0.0025
PartnerShip LLC	Logistics	Truck	F	PLPP	247841	2215486				1	150	1	1.25	1	0.0025
Performance Team LLC	Logistics	Mixed	P	PFYM	713106	516243				1	150	1	1.25	1	0.0025
Priority1 Inc: Truckload	Logistics	Truck	F	POIP	312916	2222837				1	150	1	1.25	1	0.0025
Rebel Logistics	Logistics	Truck	F	DFLH		2846307				1	150	1	1.25	1	0.0025
Scan Global Logistics: TransGroup Express LLC	Logistics	Truck	F	TGQB	265921	2216245				1	150	1	1.25	1	0.0025
Seko Logistics: Seko Logistics	Logistics	Mixed	P	SEKW	488602					1	150	1	1.25	1	0.0025
Straitline Transportation Systems Inc.	Logistics	Truck	F	SLNT			12345678			1	150	1	1.25	1	0.0025
Technical Transportation, Inc.	Logistics	Truck	F	TLQT	03195					1	150	1	1.25	1	0.0025
Technicolor Global Logistics LLC: TGLQ	Logistics	Mixed	F	TGLQ	786074	2308219				1	150	1	1.25	1	0.0025
Time Logistics, Inc.: TLI	Logistics	Truck	P	TQGI	411205	2228000				1	150	1	1.25	1	0.0025
UPS Supply Chain Solutions: Logistics and Distribution	Logistics	Mixed	F	UPSF						1	150	1	1.25	1	0.0025
VASCOR Brokerage	Logistics	Truck	P	VBLD	872727	2520494				1	150	1	1.25	1	0.0025
Venture Connect, LLC dba TransCorr National Logistics, L	Logistics	Truck	F	TAHE, TRC	508966	2233420				1	150	1	1.25	1	0.0025
World Fulfillment, LLC	Logistics	Mixed	F	WLDL,WFL	308528	2222614				1	150	1	1.25	1	0.0025
XPO Global Forwarding, Inc.	Logistics	Mixed	F	XPGF	510967	2233524				1	150	1	1.25	1	0.0025
eShipping	Logistics	Truck	F	ESHI	54652	2235559				1	150	1	1.25	1	0.0025



# CHALLENGES

**SOLVING YOUR PROBLEMS – FROM SIMPLE TO COMPLEX.**





# FROM SIMPLE TO THE MOST COMPLEX



Scope of LOGISTICS+ Services

Supply Chain Complexity

Less Complex

More Complex

Depth of Engagement

Transactional

Planned

Managed

Strategic

Services Required (Ex.)

Open Marketplaces

Contract Carrier  
/ 3PL

4PL / Extension of  
Logistics Dept.

Order / Inventory /  
Supplier Management;  
Sourcing & Procurement



# FROM TRANSACTIONAL TO STRATEGIC



## TRANSACTIONAL



- LTL or FTL Transportation
- Freight Forwarding
- Customs Clearance
- Project Cargo Services

**Example Goal:** Get the freight moved

## PLANNED



- Annual Transportation Rate Agreements & Contracts
- Global Compliance and Licensing

**Example Goal:** Automate decision making & remain fully compliant

## MANAGED



- Onsite Logistics Support (4PL)
- Warehousing & Fulfillment
- FPA Services
- Business Intelligence
- Freight Bill Auditing
- Inventory Control

**Example Goal:** Gain global visibility & control tower capabilities

## STRATEGIC



- Custom Technology Solutions
- Financing
- PO Management
- Supplier Management
- Furniture, Fixtures & Equipment Logistics

**Example Goal:** Virtualize the business





# PROVEN TRACK RECORD OF SUCCESS



FROM STARTUPS TO THE WORLD'S MOST ADMIRRED COMPANIES



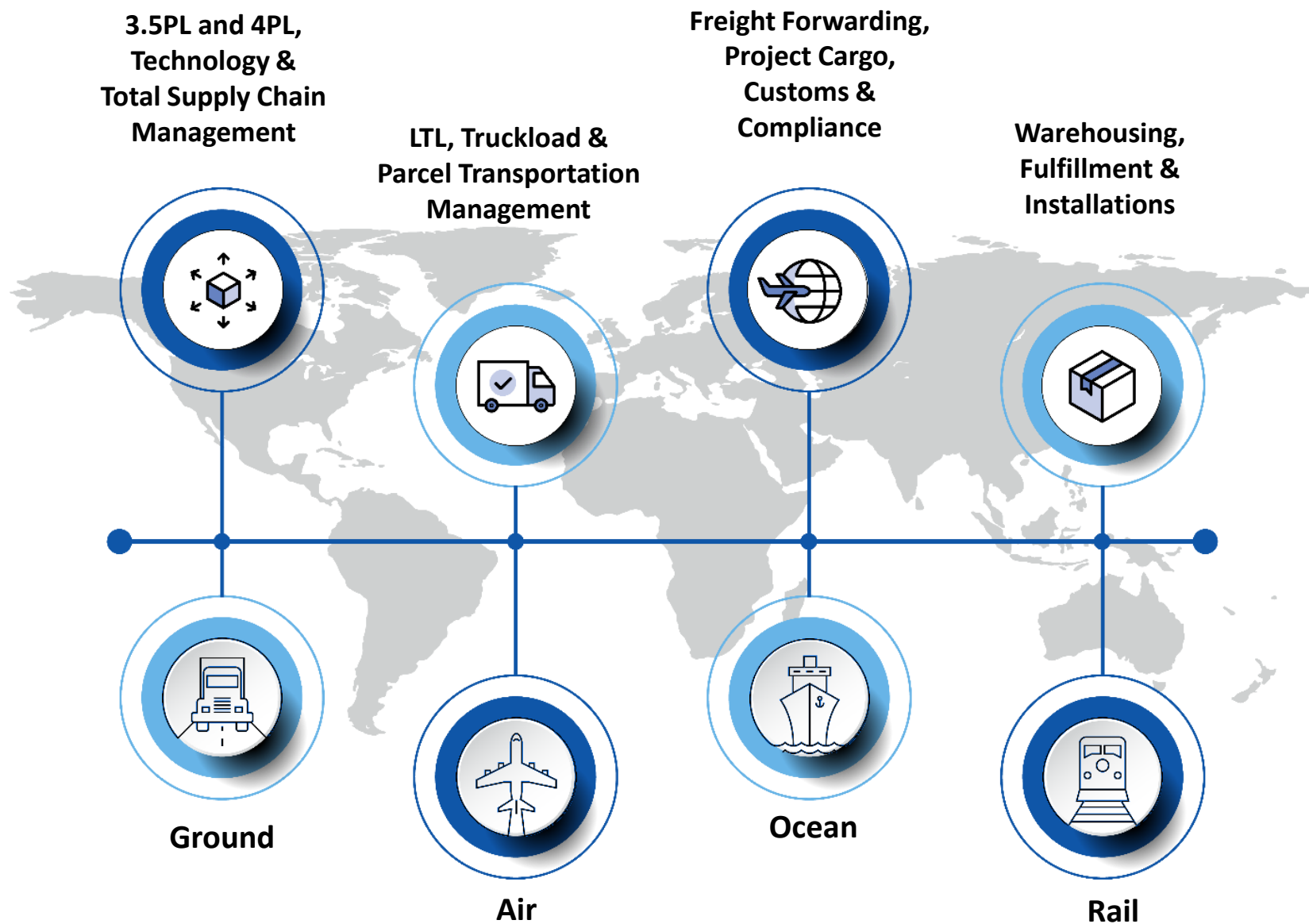


# OUR SOLUTIONS

COVERING EVERY LINK IN THE GLOBAL SUPPLY CHAIN.



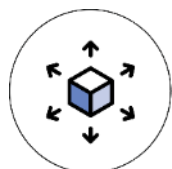
# TOTAL SUPPLY CHAIN MANAGEMENT







# WE COVER EVERY LINK IN THE SUPPLY CHAIN



## 3.5PL™, 4PL, Supply Chain & Technology Solutions

- 3.5PL™, 4PL, Supply Chain & Tech. Solutions
- 4PL & Supply Chain Consulting
- Dedicated On-Site Resources
- Global Sourcing & Procurement
- LP FAS™ Freight Audit & Payment Solutions
- Shippers' Interest Cargo Insurance
- Linguistics & Translation Services
- Global Supply Chain Control Towers
- MyLogisticsPlus™ Global Dashboards & BI
- Industry-Specific Solutions:
  - + Alcohol & Spirits
  - + Aerospace, Aviation & Defense
  - + Automotive
  - + Chemicals & Refining
  - + Consumer Products
  - + Cyber School & Education
  - + FF&E Logistics
  - + Financial Services & Data Centers
  - + Government & Military
  - + IT Infrastructure
  - + Manufacturing
  - + Motorsports, Yacht & Commercial Craft
  - + Oil & Gas
  - + Pharma & Healthcare
  - + Retail & Distribution
  - + Solar & Renewable Energy



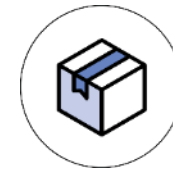
## North American Transportation Management

- Standard Less-Than-Truckload (LTL)
- Volume, Guaranteed & Expedited
- Trade Shows & Events
- Dry Van, Flat Bed & Refrigerated Truckload
- Expedited & Exclusive Use
- Cross-Border U.S. / Canada / Mexico
- Parcel & Small Package
- Rail & Intermodal
- Domestic Air & Ocean
- Freight Audit & Payment
- Freight Claims Management
- eShipPlus™ & MyLogisticsPlus™ Transportation
- Management System (TMS)
- MyFreightTrends™ Dashboards & Analytics



## International Freight Forwarding & Global Logistics

- Import & Export Services
- Air Freight Forwarding & Air Charters
- Ocean Freight Forwarding (FCL & LCL)
- Hand Carry Services
- Break Bulk & Heavy-Lift Project Cargo
- Over Dimensional, Oversized & OOG
- Customs Clearance & Trade Compliance
- Licensed Customs Brokerage
- Remote Location Filing (RLF)
- Compliance Consulting & Training
- Free Trade Agreement Compliance & Audits
- Importer of Record (IOR) & Exporter of Record (EOR)
- Amazon International Shipping
- eWorldPlus™ & MyLogisticsPlus™ Cargo Management Tools

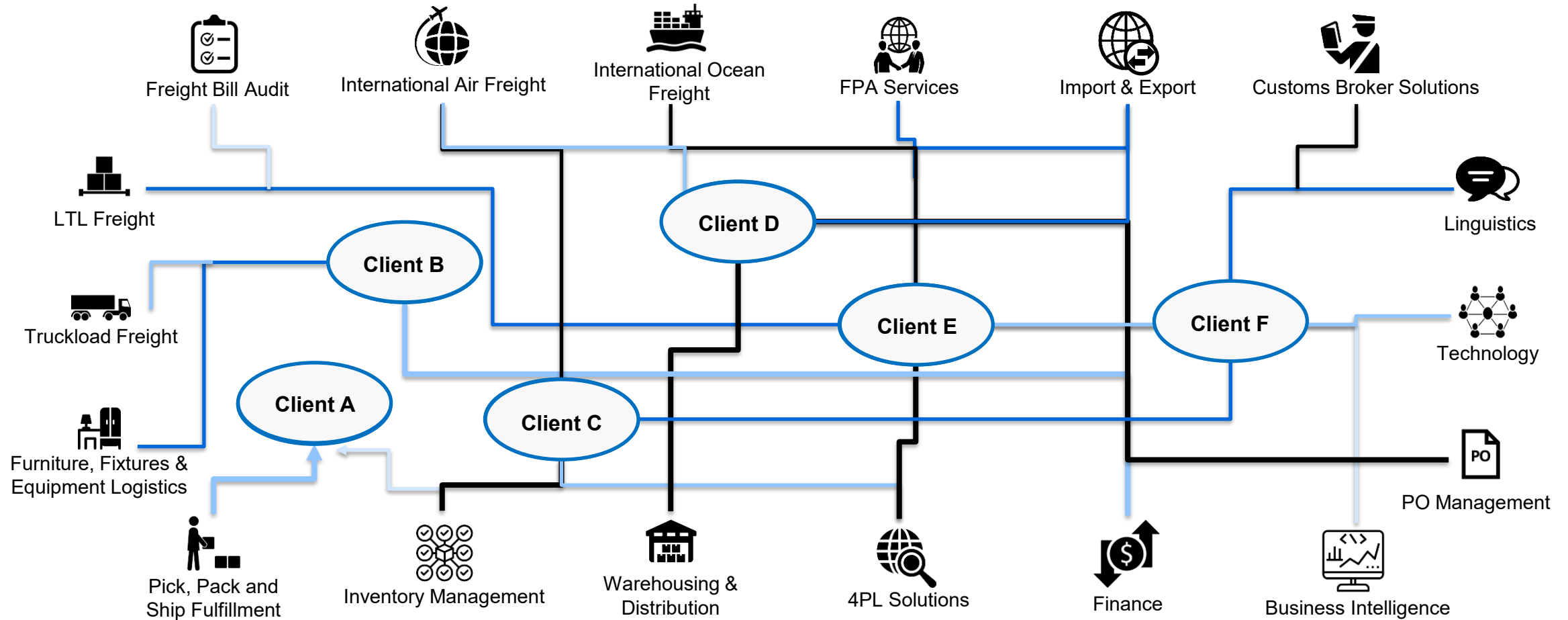


## Warehousing, Fulfillment & Installations

- Inbound & Outbound Turnkey Process
- Inventory Management
- Pick, Pack & Ship
- Order Entry & Reporting
- Call Center & Returns Management
- Amazon Prep & Storage
- FBA & FBM Services
- Final Mile Deliveries & Installations
- Multiple Bonded Warehouses in U.S.
- Warehouse Management Systems (WMS)
  - + LP managed warehouses across North America comprising over 8M square feet
  - + Over a half dozen warehouses across Europe and Asia comprising an additional 2M+ square feet
  - + Additional virtual warehouses wherever they are needed



# WE CUSTOMIZE THE RIGHT MIX OF SOLUTIONS







# TECHNOLOGY

PROVIDING CLIENTS WITH VALUABLE TOOLS, INFORMATION, & DASHBOARDS.



# BEST-IN-CLASS TECHNOLOGY SYSTEMS



WHERE NEW, CUTTING-EDGE TECHNOLOGY MEETS OLD SCHOOL LOGISTICS GRIT AND EXPERIENCE.





## CUSTOMIZED ONLINE PORTAL

The MyLogisticsPlus portal can be customized and scaled to each individual client's needs.



Single or multi-modal capabilities, including parcel, LTL, truckload, and international freight forwarding.



Dashboard reports to more deeply analyze trends & results or to 'drill-down' into detailed data.





# BUSINESS INTELLIGENCE SOLUTIONS



## END-TO-END SUPPLY CHAIN VISIBILITY

Logistics Plus offers a full suite of user-friendly BI tools that are reflective of specific customer requirements.



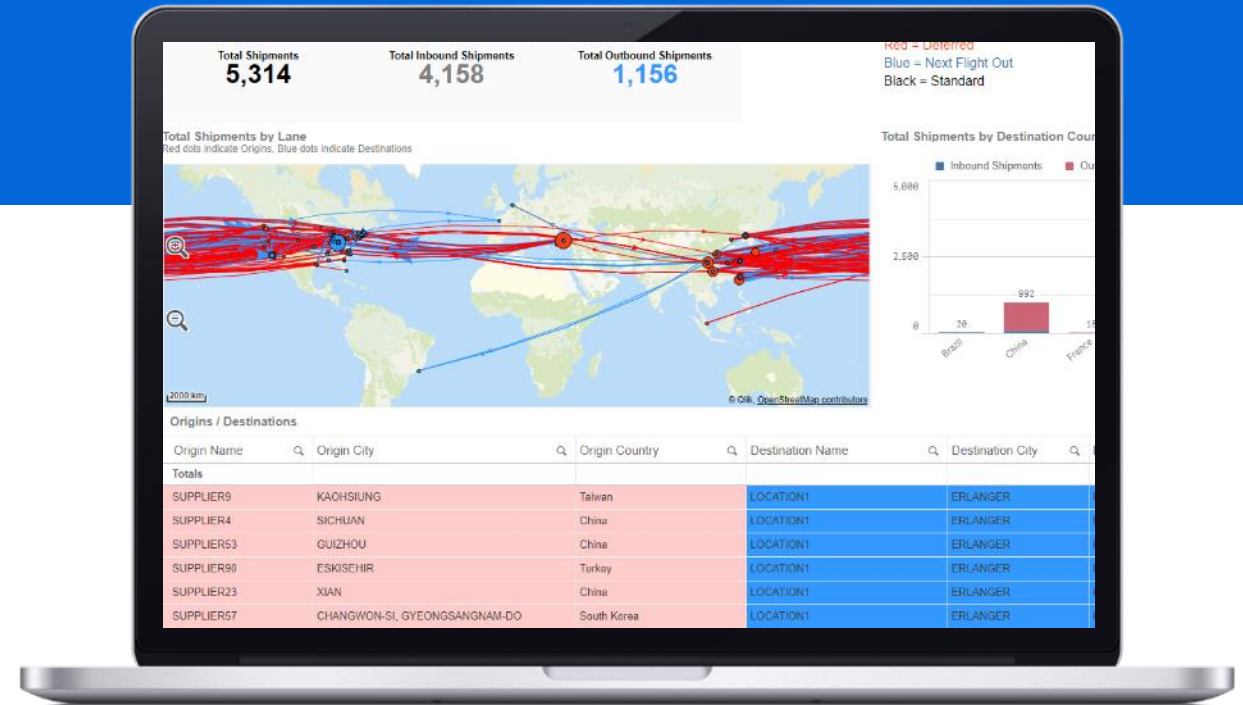
Our custom **analytic solutions** cater to the exact specifications and requirements of our clients rather than having a standard “out of the box” solution.



By using **predictive analytics**, we help businesses budget and plan by utilizing existing data to forecast and anticipate future events.



Our **custom reporting** abilities begin with raw data and end with digestible, useful information to help our clients to find savings opportunities.





## CAPTURING DATA POINTS ACROSS THE GLOBE

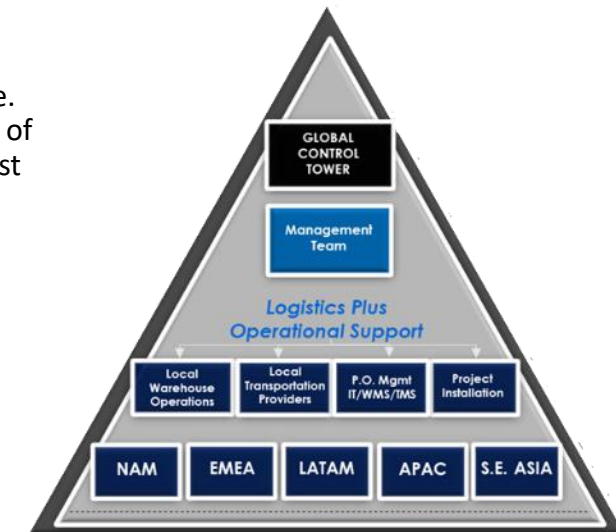
By tracking milestones and the progress of each shipment, we are able to identify specific pain points in a supply chain.



Logistics Plus captures data points regarding the physical movement of shipments across the globe. Our control tower capabilities find the root cause of supply chain disruptions so our clients can readjust their expectations or change their processes in a specific country.

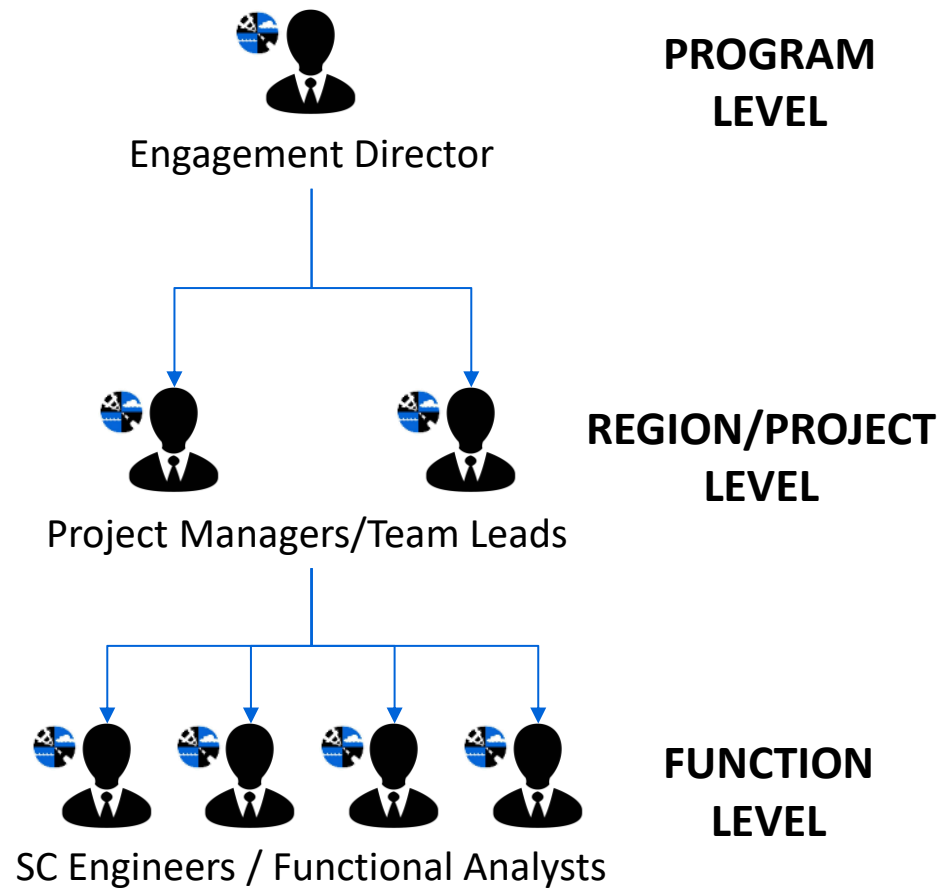


By offering the flexibility of tracking one unique shipment, or analyzing multiple shipments on an aggregate level, our control tower capabilities allow our customers to gain a better perspective on all shipment activities.





# CONTROL TOWERS PROVIDE VISIBILITY & CONTROL



## Goal Setting & Enablement



Resource Management



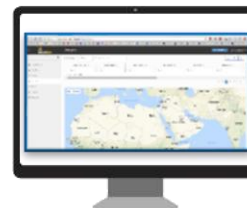
Business Allocation



Cost & Performance Management



Reporting & Business Intelligence



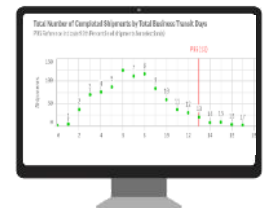
Engineering & Planning



Scheduling



Tracking



Billing



# SUMMARY

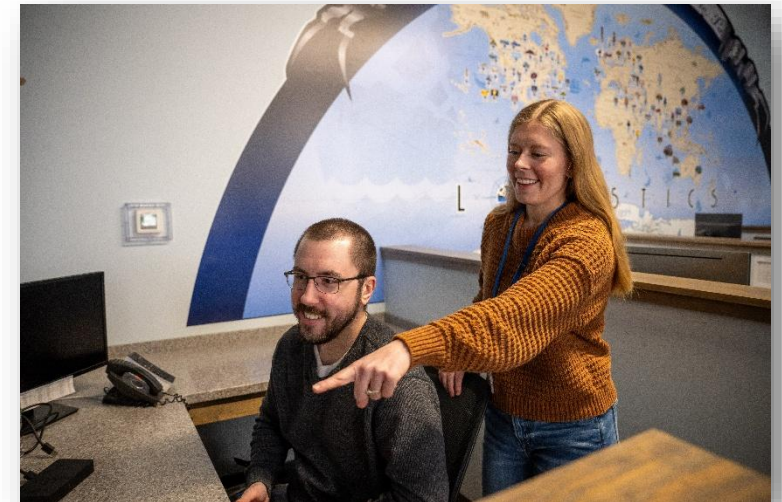
GLOBAL LOGISTICS + SO MUCH MORE.





# HOW WE CAN HELP

1. We manage your logistics so you can focus on your core business.
2. We have been in business since 1996, and our teams have a wide variety of skills across many disciplines – we can do anything needed across your entire supply chain.
3. Our teams can integrate with your company in various ways, from full-time onsite resources to offsite logistics management of multiple locations.
4. We manage inbound and outbound domestic freight and international cargo across all modes of transportation.
5. Using technology, business intelligence, and global control towers, we connect all the links in your supply chain, from vendors to customers, to provide end-to-end shipment visibility. From international sourcing to warehousing inventory to final delivery, you see it all.
6. We're small enough to be agile and responsive to your needs yet large enough to have a network of solutions that span your entire supply chain. We call this the 'Goldilocks Zone,' and your business will always be important to us.
7. Our services are customized to your requirements, so you always get exactly what you need. And because we're nimble, you won't be waiting on us.
8. We have offices and warehouses in over 50 countries worldwide, and we have valued partners in most other countries – we are a global solutions company.
9. Our professionals are available to you 24/7/365 – after all, this is still very much a people business.
10. With our trademark passion for excellence, we are the company that puts the + in **logistics** by solving problems and taking away your headaches!





# THANK YOU!

[logisticsplus.com/testimonials](https://logisticsplus.com/testimonials)





# BUILT FOR WHAT'S NEXT WHEN THE WORLD CHANGES,

## LOGISTICS+ DELIVERS!

[logisticsplus.com/whatsnext](https://logisticsplus.com/whatsnext)

