

## Supply Chain Success Story!

# Full-scale commissioning of a New Data Center in Texas for a Medium-Sized Cryptocurrency Miner

## THE STORY

When a medium-sized cryptocurrency miner needed to expand their data center footprint, they called LP Crypto Mission Critical Solutions. The LP Crypto Mission Critical team helped the miner successfully import, deliver, and set up a 10MW BTC mining facility with 100% of the expected operational hashrate.

## THE HIGHLIGHTS

- Key challenges included a lack of talent pool near the intended job site, potential risks and bottlenecks with US Customs and Border Protection, and a lack of coordination between the distributed parties involved in the supply chain.
- LP Crypto Mission Critical provided end-to-end supply chain solutions for the client:
  - Advised procurement team to use EXW INCOTERMS, negotiate product cost down, and control the inbound logistics
  - Monitored manufacturing progress and coordinated mining unit pickup from the factory.
  - Provided door-to-door freight forwarding services (split the PO across multiple air charters, cleared US Customs, paid duties, delivered last-mile to the site).
  - Provided onsite staffing (15+ people) to support the workload surge
- The results were successful, including mining operations online at 100% of expected operational hashrate, installation/commissioning condensed to 8 days using LP's extended workforce, helped minimize downtime and reduce deployment through proactive contingency planning, DOA miners addressed onsite to mitigate lost hashrate, and visibility to all inventory.

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